

S.No	RFP Page	RFP Clause	Original Clause	Pre Bid Query	Bank Response
1	14	Bid Validity	i. Bid shall remain valid for duration of 6 calendar months from Bid submission date. ii. Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the entire Contract period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.	i. Request for consideration of price validity as 45 days applicable from OEM because of frequent \$ conversion rate variation globally. ii. Request for consideration of contract fix price period for 6 months as applicable from OEM.	1. Bid shall remain valid for duration of 60 days from Bid submission date. 2. Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the 6 months period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected

2	31	Annexure D	The Bidder should provide proof of having supplied FortiGate Equipment and / or Licenses along with support in at least 3 BFSI Locations within India during the immediately preceding three years (2023-24, 2024-2025 and 2025-26).	Request for the Qualification Criteria Relaxation for the Start-up & MSE Companies as per the GoI Guidelines. We respectfully request your kind consideration for relaxation in the qualification criteria in line with the Government of India guidelines applicable to Start-up and MSE companies. We are a Women Entrepreneur-led company, duly registered as an MSE as well as a Start-up in India. We have successfully executed multiple IT Infrastructure projects; however, the specific qualification criteria mentioned in the tender appear to be restrictive for emerging companies despite having relevant execution capabilities. In view of the Government's initiatives to encourage participation of Start-ups, Women Entrepreneurs, and MSEs in public procurement, we kindly request the competent authority to consider relaxing the qualification criteria and allow participation based on proven execution capability and relevant project experience	No Change in the clause as mentined in the RFP
3	5	Scope of Work	During the contract period the bidder should periodically check the firmware / operating system running on the Fortinet security devices and upgrade the same to latest version as released by OEM within 07 days from the date of release after confirmation from the bank.	N-1 recommended by OEM	No Change in the clause as mentined in the RFP

4	14	Bid Validity	Bid shall remain valid for duration of 6 calendar months from Bid submission date.	Bid validity can be only valid till 30 days	Bid shall remain valid for duration of 60 days from Bid submission date.
5	14	Bid Validity	Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the entire Contract period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.	The said price to be remain fixed for 1 year only	Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the 6 months period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected
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6	14	Bid Validity	Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the entire Contract period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.	The said price to be remain fixed for 1 year only	Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the 6 months period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected
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7	14	Bid Validity	i. Bid shall remain valid for duration of 6 calendar months from Bid submission date ii. Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the entire Contract period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.	i. Request you to kindly consider price validity to 60 days, basis validity from OEM due to continuous fluctuations in global hardware prices due to frequent foreign exchange (USD) rates changes. ii. Due to uncertainty of global prices and availability of memory and disk, etc. it is very difficult to fix the price till 5 years of contact period. You are hereby requested to kindly amend the clause to 2 years.	1. Bid shall remain valid for duration of 60 days from Bid submission date. 2. Once Purchase Order or Letter of Intent is issued by the Bank, the said price will remain fixed for the 6 months period and shall not be subjected to variation on any account, including exchange rate fluctuations and custom duty. A Bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected
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8	31	Annexure D	The Bidder should provide proof of having supplied FortiGate Equipment and / or Licenses along with support in at least 3 BFSI Locations within India during the immediately preceding three years (2023-24, 2024-2025 and 2025-26). The bidder shall provide the details of contract which are still valid. Work Orders & Reference Letters of Satisfactory performance from the Clients as per format provided must be submitted along with documentary proof.	1. "Bidder should have minimum experience of 3 to 5 years in providing similar type of equipment and / or licenses along with support. Bidder should have successfully supplied and installed / implemented similar equipment in at least 3 BFSI Sector / PSU Sector / NBFC Sector / Government Sector / listed large Corporates in India during last 5 years from the date of RFP. 2. Request you to consider Reference Letters of Satisfactory performance from the Clients basis their approved format for submission along with documentary proof as most of the customers follow their prescribed formats only.	1. No Change in the clause as mentined in the RFP 2. The bidder shall provide details of contracts which are still valid. Work Orders and Reference Letters of Satisfactory Performance from the Clients shall be submitted along with documentary proof.
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